

Capability Statement



Lake State Business Solutions
 P.O. Box 186
 Williamsburg, MI 49690
 Phone: 231-944-8439
<https://www.businesssolutions.com/>

CORE COMPETENCIES

Lake State Business Solutions, LLC offers a variety of medical billing and coding services, nationwide, using standards from CMS.Gov and the AAPC. We take a leadership approach with each of our clients' needs, incorporating client engagement.

- ☐ Provider & Insurance Credentialing
- ☐ Insurance Contracting
- ☐ CAQH & Licensing Management
- ☐ Revenue Cycle Management
- ☐ ERA/EDI Enrollment & Management
- ☐ Multiple Billing Services
- ☐ 100% HIPAA Compliant

PAST PERFORMANCE

- ☐ Ignite Therapy, Traverse City, MI—nick@pursuittherapymi.com
- ☐ Big Beautiful Life Chiropractic, Traverse City, MI—chirojena@yahoo.com
- ☐ Base of the Bays Dermatology, Williamsburg, MI—officemanager@mdsaundersmd.net
- ☐ Champion Physical Therapy Rehab Services, Crosswell, MI—nick@championptmi.com



DIFFERENTIATORS

Specialization	Efficiency	Professionalism	Positivity
LSBS specializes in medical billing and collection.	LSBS promotes cost and time savings by offering a one-stop billing service.	LSBS has extensive training and experience in its field of expertise.	LSBS strives to treat every client and situation in a calm, courteous manner.

COMPANY DATA

- ☐ CAGE Code: 8ZSD3, UEI#: VVGCMWQ21LD8, Woman-Owned Small Business (WOSB)
- ☐ Member of the Great Lakes Women's Business Council
- ☐ 20 years of experience in medical billing and coding
- ☐ Certified Professional Compliance Officer (CPCO)
- ☐ Certified member of the American Academy of Professional Coding
- ☐ Certified member of the American Academy of Physical Medicine and Rehabilitation Coding



NAICS Codes		PSC Codes	
524292	Third Party Administration of Insurance and Pension Funds	Q602	Medical Records
518210	Data Processing, Hosting, and Related Services	Q701	Specialized Medical Support
524114	Direct Health and Medical Insurance Carriers	R401	Support-Professional: Personal Care
524128	Other Direct Insurance (Except Life, Health, and Medical) Carriers	Q802	Clerical Medical Support
524298	All Other Insurance Related Activities	Q601	Medical Coding and Auditing